



Industry

Healthcare

Overview

A healthcare organization in Central Massachusetts offering patients a full range of primary care services and over 30 different specialties, from podiatry to vascular surgery.

Results with Axiom EPM:

- Implemented a flexible, adaptable budgeting platform
- Established Finance as a valuable business partner to its lines of business
- Streamlined the budgeting process for non-finance personnel
- Owned by Finance team, leveraged by 99 users within the organization

“Axiom EPM enables our Finance team to budget more efficiently and focus more time on analysis and better assist the company with data-supported decision making.”

— Laurence Eng, Senior Financial Analyst, Financial Planning & Business Development



Setting the Stage

Reliant Medical Group offers patients in Central Massachusetts a full range of primary care services and over 30 different specialties. It is also part of the Atrius Health family, an alliance of six non-profit community-based physician groups. Finance depended on the SRC budgeting platform for years, but an impending software sunset triggered the search for a new provider. Of the many options, only Axiom EPM offered the Excel integration and robust performance management functionality that the organization demanded.

Why Axiom EPM

A robust solution easy for Finance to implement and own

A seamless transition to a new budgeting platform was of the utmost importance to the medical group. The fact that Axiom EPM is built on Excel syntax was hugely appealing because its familiarity would ease the transition for all users. “We have a lot of users with an Excel skill set, and with Axiom EPM we could leverage that knowledge and familiarity,” said Laurence Eng, Senior Financial Analyst, Financial Planning & Business Development for Reliant Medical Group. “We could pick up and go right away because we felt so comfortable in the system.” Finance also gained more autonomy from IT. Said Eng, “Our solution is wholly owned by Finance. Once a year IT upgrades our system, but other than that we try and troubleshoot issues within the department in an attempt to be as self-reliant as possible.”

Results

Reliant Medical Group has fully embraced the Axiom EPM budgeting system without a backward glance. The organization gained an intuitive system that's familiar and powerful, and that isn't dependent on IT for support. It streamlined its budgeting process with robust functionality that allows Finance to spend more time on crucial data analysis, and end-users on core day-to-day tasks. Finally, Axiom EPM's flexible and adaptable system means Finance is confident the company can face any changes and challenges head-on and without missing a step in a complex budgeting process.



Axiom EPM application offerings include:

- Budgeting & Reimbursement Modeling
- Financial & Strategic Planning
- Capital Planning & Tracking
- Productivity Tracking & Analytics
- Financial & Management Reporting
- Costing & Service Line Profitability
- Scorecards & Dashboards

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